



# Components

Industry Solution For  
Industrial Distribution



Pharma

Industry Solution For Distributors, Manufactures Of Pharmaceutical



Mobile

We Make Your IT Mobile



Labeling

It's The Print That Counts



Quality

Because Quality Is Your Capital



BarScan

100% Control For Your  
Merchandise Management

## What is **synko** Components?

**synko Components** is the integrated industry solution for industrial distribution and wholesale based upon the Microsoft Dynamics 365 Business Central (Microsoft Dynamics NAV) platform.

**synko Components** extends the system standard of Microsoft Dynamics through features which are characteristic for the industry. You will receive an IT solution which is based on a global system standard, but which fits as if custom designed.

### Where to use **synko** Components?

**synko Components** is used in the industrial distribution or wholesale industry. Our customers can be found, for example, in the automotive supplier industry and the electronic components distribution sectors. This involves more than just shipping goods from A to B as inexpensively as possible. Our customers see themselves as competent logistics service providers in a closely interlinked supply chain, who in turn provide their customers with a comprehensive portfolio of services.

### What are the advantage of **synko** Components?

#### **synko** Components increases customer satisfaction

Improving customer service leads to better supplier evaluation and greater customer loyalty. This will secure your sales over the long term.

#### **synko** Components increases the efficiency of your workflow

The optimization and support of business processes ensures fast and secure work performance and the avoidance of errors.

#### **synko** Components creates more transparency in your business

The strong integration of your various business sectors creates maximum transparency and thus a secure basis for decisions.

#### **synko** Components ensures an optimization of your inventories

Inventory levels will be further optimized through better inventory monitoring.



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## Which functions does **synko** Components offer?

Your employees will be supported in the following areas:

### Sales and Marketing

- Price per pricing unit
- Calculations
- Price history
- Business-wide structure of customers/pricing
- Sales project management

### Controlling

- Incoming order statistics according to various characteristics (article, article category, product groups, etc.)
- Wide range of evaluations
- Blanket order management
  - Call-off plans/delivery scheduling
  - Contract data storage
  - Target verses actual performance comparisons

### Integration of Business Sectors

- Same master data for different companies (articles, contacts, customers, suppliers, etc.)
- Synchronization of purchase or sales orders between different companies
- Business consolidation
  - Document management
  - Documents to master data
  - Documents to Microsoft Dynamics documents (e.g. test certificates to RMA Documents)
- Pop-up messages
- Workflow for warehouse employees
- Fast communication between departments purchasing/warehouse/processing
- Integration of functions across departments

### Logistics and Package Management

- Inventory by date code/by packing unit (e.g. package) inventory management
- Reduction/prevention of obsolete stocks
- Strict FIFO principle according to date codes
- 100% IG/OG control
- IG-control up to 10 times faster
- Workflow-supported warehouse order processing (e.g. commissioning and shipping)
- Maxim: Employee receives system-supported assistance
- Work activity is documented; alternatives proposed
- Customer-specific labelling (DESADV) according to VDA

### Logistics and Package Management

- Date code and package management
- Shipping orders
  - Creation of shipping documents
  - Shipping instructions to warehouse
  - Shipping notification for customers (DESADV)
  - Packaging hierarchy
- Shipping labelling
  - Norm-specific (e.g. according to VDA)
  - Customer specific
  - Multilingual
- Workflow for warehouse employees
- Seamless date code tracking
- Commissioning taking into consideration
  - Date code specifications per customer

### Order Processing

- Non-discountable items
- Freight and packaging simplified
- Search features for electronic components and parameters
- Blocking articles as concerns business transactions
- Management of consignment stocks
- Outgoing goods planning
- Input mode
- Blanket order management
  - Call-off plans/delivery scheduling
  - Contract data storage
  - Target verses actual performance comparison
- Processing of sample orders/sample ordering
- Blank documents, Pretexts and post-texts
- RMA processing (documents)

### Procurement and Materials Order Management

- Materials/order management considers long delivery times in purchasing (a change of existing order items is not possible)
- Customer-specific stock levels
- Incoming goods receipt/recording customer notifications
- Management of consignment stock/delivery call-offs

### EDI

- General interface module for exporting data from Microsoft Dynamics and creating EDI files as well as importing such files for further processing in Microsoft Dynamics
- Assistants for automatic comparison of imported EDI files with the original data for example ORDERS, ORDRSP, DESADV, DELFOR, ...